ATTACHMENT #5 - December 17, 2019



Date: 11/6/2019

To: Mr. Nathan Wertsch, Chief Financial Officer

Warwick School District 301 West Orange Street

Lititz, PA 17543

Phone: (717) 626-3734

Email: nwertsch@warwicksd.org

From: Bill Bamber, Regional Sales Manager

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Email: <u>Bill.Bamber@fieldturf.com</u>

Subject: Warwick High School Stadium Field Replacement

FieldTurf USA, Inc. is pleased to present the following proposal. Price estimates are based off of The Keystone Purchasing Network (KPN) pricing. KPN provides predetermined preferential pricing through approved vendors. Since the products have already been bid at the national level, individual schools do not have to duplicate the bidding process per KPN Contract # 201801-01.

Click on the following KPN hyperlink for contract due diligence documentation: KPN Contract # 201801-01.

No.	Description - Warwick HS Stadium Grosh Field	Quantity	Units	Unit Price	Total
	Sitework				
1	Remove & Responsibly Dispose of Existing Turf	101,991	SF	0.52	\$52,738.00
2	Re-Grade Existing Base w/ Up to 20 TN New Stone	101,991	SF	0.22	\$22,695.36
	Subtotal Site Work				\$75,433.36
	Synthetic Turf				
3	FieldTurf Vertex Prime 2.50"	101,991	SF	4.65	\$474,258.15
4*	Credit for Re-Use of Existing Infill	101,991	SF	-0.25	-\$25,497.75
5	Customer Loyalty Discount	101,991	SF	-1.39	-\$141,390.45
6	Inlaid NFHS Football Hash Marks	1	EA	7070.00	INCLUDED
7	Inlaid NFHS Football Numbers & Arrows	1	EA	7070.00	INCLUDED
8	Inlaid NFHS Unified Lacrosse Markings	1	EA	7070.00	INCLUDED
9	Inlaid NFHS Soccer Markings	1	EA	7070.00	INCLUDED
10	Inlaid NFHS Field Hockey Markings	1	EA	7070.00	INCLUDED
11	Center Logo Spear 55'x25' (1-3 Colors)	1	EA	10100.00	\$10,100.00
12	EZ Letters "WARWICK WARRIORS" (1-2 Colors) 18' Tall	15	EA	1717.00	\$25,755.00
13	Gmax Testing (1) Test at Completion	1	EA	1515.00	\$1,515.00
	Subtotal Synthetic Turf				\$344,739.95
	Subtotal Project				\$420,173.31
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14	Performance & Payment Bonds	1	LS	4826.69	\$4,826.69

	Total Project				\$425,000.00
	Voluntary Alternates				
A1	FieldTurf Revolution 360 2.50" in lieu of Vertex Prime	101,991	EA	-0.10	-\$10,199.10
A2	FieldTurf GroomRight Maint. Equip.	1	EA	5050.00	\$5,050.00
А3	FieldTurf SweepRight Pro Maint. Equip.	1	EA	4848.00	\$4,848.00

EXCLUSIONS:

- a) The base upon which the FieldTurf field will be placed. FieldTurf shall not be responsible for the stability, the porosity, nor the approval of the base upon which the FieldTurf surface will be installed, the drainage system, nor any construction or modification of existing installations around the fields.
- b) FieldTurf is not altering or improving the existing drainage under the existing turf limits. No removal, milling, ponding, flooding or corrections within the existing drainage is included and any existing conditions will remain the responsibility of the owner.
- c) The supply or installation of field perimeter curbing.
- d) Replacement or modification to the existing perimeter nailer board.
- e) Any costs associated with necessary charges relating to the delineation of the field.
- f) The supply of manholes or clean-outs or grates, or supply of the manhole covers; and
- g) Any alteration or deviation from specifications involving extra costs, which alteration or deviation will be provided only upon executed change orders, and will become an extra charge over and above the offered price.
- h) Any electrical work
- i) Unsuitable soils: once subgrade has been established, a proof roll will be performed to ensure structural stability of the soils; in the event that unsuitable soils are encountered, a price to remedy these areas can be negotiated.
- j) Relocation, removal and repair of existing utilities not limited to electrical conduits, power poles, water, sewer, gas, cable, telephone, owner placed conduits or communication feeds within the field of play
- k) Design services and construction documentation, including, but not limited to: conceptual drawings/preliminary design; construction drawings; storm water management; submittal reviews and processing; architectural/engineering inspections; soil borings; professional survey; and as-built drawings.
- I) All applicable taxes, union labor or other labor law levies.
- m) Logos or additional sport markings other than noted as included

NOTES:

- *To be eligible for infill reuse, FieldTurf will follow the steps below to assure quality and performance is met. If the infill passes all our internal testing, the option of infill reuse is plausible.
 - **1. Collection**: The first step is to collect some of the infill from the field. Our skilled collection team will remove infill from ~3 square feet using our infill extraction protocol and measure infill depths in several locations;
 - **2. Diagnosis**: The collected infill materials will be sent to our Innovation and Performance Center to be analyzed. The testing protocol includes key considerations for the following categories:

- Cleanliness



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- Unwanted material
- Shock Attenuation / Gmax
- % Fines
- Infill Mix
- Ability to re-install
- Moisture Level

Notwithstanding any other document or agreement entered into by FieldTurf in connection with the supply and installation only of its product pursuant to the present bid proposal, the following shall apply:

- a) This bid proposal and its acceptance is subject to strikes, accidents, delays beyond our control and *force* majeure;
- b) Final payment shall be upon the substantial completion of FieldTurf's obligations;
- c) Accounts overdue beyond 30 days of invoice date will be charged at an interest rate of 1.5% per month (19.56% per annum);
- d) FieldTurf requires a minimum of 21 days after receiving final approvals on shop drawings to manufacture, coordinate delivery and schedule arrival of installation crew. Under typical field size and scenario, FieldTurf further requires 28 days to install the Product subject to weather and *force majeure*.
- e) FieldTurf requires a suitable staging area. Staging area must be square footage of field x 0.12, have a minimum access of 15 feet wide by 15 feet high, and, no more than 100ft from the site. A 25 foot wide by 25 foot long hard or paved clean surface area located within 50 feet of the playing surface shall be provided for purposes of proper mixing of infill material. Access to any field will include suitable bridging over curbs from the staging area to permit suitable access to the field by low clearance vehicles.
- f) This proposal is based on a single mobilization. If the site is not ready and additional mobilizations are necessary, additional charges will apply.
- g) FieldTurf shall be accountable for its negligence but shall not be bound by any penalty clauses.
- h) FieldTurf shall be entitled to recover all costs and expenses, including attorney fees, associated with collection procedures in the event that FieldTurf pursues collection of payment of any past due invoice.
- i) All colors are to be chosen from FieldTurf's standard colors.
- j) The FieldTurf product carries an 8 year pre-paid 3rd party insured warranty.
- k) The FieldTurf product carries a 10 year manufactures warranty.

The price is valid for a period of 90 days. The price is subject to increase if affected by an increase in raw materials, freight, or other manufacturing costs, a tax increase, new taxes, levies or any new legally binding imposition affecting the transaction. The price of the base preparation is subject to increase in the event FieldTurf encounters any of the following site conditions: soil contamination; bedrock; unknown utilities; underground springs; unstable or unsuitable ground; and any concealed or unknown conditions.



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Please feel free to reach out to any member of our project team with questions about our offer:

Michael Glorioso Bill Bamber

Project Manager Regional Sales Manager

443-569-2372 484-432-9380

Michael.Glorioso@fieldturf.com Bill.Bamber@fieldturf.com

Thank you again for your interest in FieldTurf, we look forward to working with you.

Per:

Marie-Christine Raymond, Director of Operations

FieldTurf USA, Inc. /FieldTurf, Inc.

Please contact Eric Fisher if you have any questions or require additional information regarding FieldTurf's SmartBuy Cooperative Purchasing Program. 888-209-0065, ext. 246 or via e-mail at eric.fisher@fieldturf.com. Be sure to visit our website at www.fieldturf.com.

